CSPI – Executive Update

December 2017

3rd Q Tonnage:

CSP Steel Receipts Reported	2017	2016
Galvanized	22,323	23,019
Aluminized	2,637	5,099
Polymer Laminated	630	922
Total	25.590	29.040

Nov 30th Financial Results

	Actual	Budget
Revenue	198,463	215,000
Expenses	181,870	199,017
Surplus / Deficit	16,593	15,983

Buried Bridge & SWM Presentations & Meetings in 2017:

- 15 DOT Presentations / Meetings
- 13 City Presentations / Meetings
- 1 Association Presentation

7th Fall meeting held in Kitchener with 18 in attendance. Minutes (Strategic Planning, PPC, TAC & Board) were issued and currently awaiting approval.

12th City of Halifax – storm sewer and coating durability presentation to 6 city staff.

19th Attended ASTM webinar on "Making EPD's comparable".

Education Outreach in 2017:

20 Guest Lectures to 1,035 Students

AISI Funding:

Received confirmation of \$39,000 for 2018.

Other December Activity: Met with Poly-mor Canada & Viacon who expressed an interest in joining CSPI, municipal specifications package (material recommendation) submitted for approval, MTO bridge package submitted for approval, met with Glassroot for updates to website, EPD & Galvalume activities, 3 Consultant enquiries, and a number of member requests for information.

Future Activity / Travel Plans / Meetings thus far

Jan - Mar activity Prepare municipal specification packages and submit (15 cities targeted), submit

> bridge package to MTO, prepare bridge papers and presentations for the Tri-Party conference in March and the SMSB conference July, schedule 1st Q DOT and education outreach program, & follow the 2018 Strategic Plan initiatives

confirmed at the December 7th fall meeting.

Jan 24th MTO AG Stakeholder workshop in Toronto

Mar 11th–13th Tri-Party Conference in Red Deer