

CSPI – Executive Update

March 2018

2018 Reported Tonnage – 1st Q:

CSP Steel Receipts Reported	2018	2017
Galvanized		4,515
Aluminized		497
Polymer Laminated		156
Total		5,168

2018 Financial Results Forecasted – 1st Q

	Actual	Budget
Revenue		22,100
Expenses		72,200
Surplus / Deficit		(50,100)

DOT & Municipality visits in 2018:

6 th	City of Calgary
14 th	Alta DOT
15 th	Sask DOT (Bridge Group)
20 th	City of St. John's
21 st	NF DOT
26 th	Sask DOT (Standards)
27 th	BC DOT
29 th	City of Vancouver

YTD – 10 visits

Topics covered were research on bolts and water tight joints, CSA G401 proposed revisions, product materials, standard applications, Environmental Product Declaration discussion

Education Outreach in 2018:

6 th	SAIT College, Calgary	50 Students
7 th	OGRA Storm Sewer Course	30
15 th	SASK Polytech, Moose Jaw	60
19 th	Seneca College, Toronto	60
21 st	Memorial University, St. John's	30
22 nd	NAIT College, St. John's	30
26 th	University of Sask, Saskatoon	90
28 th	Okanagan College, Kelowna	30
29 th	University of BC, paper discussion	

YTD – 13 Guest lectures to 580 students

Conferences:

12 th & 13 th	Tri-Party in Red Deer, presented with Phil Carroll, 120 attended each day
	SMSB in Quebec City (August) – paper submitted, abstract approved
	CSCE in Fredericton (June) – paper submitted, abstract approved

Committee Meetings:

2nd PPC

TAC minutes issued.

E-Blast:

1st Q issued on March 29th containing Armtec case study, and links to Photo Contest, Member Map, Webinar Idea, & CSPI promotion brochure. Thus far – 20% open rate (10,500 sent)

Other March Activity: Municipal specifications packages (material recommendation), finalizing EPD work with AMD & SCS Global, responded to 2 members and 3 consultant information requests, posted 5 new “Seeing is Believing” sites, and finalizing work with Elzly on Galvalume white paper.

Future Activity / Travel Plans / Meetings thus far

Apr - June activity Submit municipal specification packages (10 cities targeted), complete specifications table, Galvalume white paper finalization, EPD, website, CSA G401 mock up, etc.

Apr 3 rd	Lecture, University of Guelph ON
Apr 21 st	TAC Standing Structures Committee Meeting, Ottawa ON
Apr 23 rd	Site visit for Municipality of Renfrew ON
May 3 rd	MEGA Event
Jun 9 th -12 th	Annual Meeting, Mont-Tremblant, Quebec
Jun 19 th -20 th	AISI Meetings, Washington, DC