

CSPI – Executive Update

November 2019

2019 3rd Q Tonnage

CSP Steel Receipts Reported	2019	
Galvanized	28,328	
Aluminized	3,431	
Polymer Laminated	1,892	
Total	33,651	

Reported by manufacturers.

2019 3rd Q Results

	Actual	Budget
Revenue	230,709	219,300
Expenses	162,289	196,525
Surplus / Deficit	68,420	22,775

DOT / Municipalities / Consultants:

City of Hamilton Presented spiral rib storm sewers to standards committee with Armtec, Atlantic & AMD on the 12th. There were 10 committee members present. The committee will advise early December with a decision.

MEA Ontario Presented the paper “The Environmental Impact of CSP” on the 28th to over 60 delegates at the Municipal Engineers Association’s annual conference in Blue Mountain. Armtec was present during the presentation. There were a number of questions afterward and a good level of interest was shown.

Sask DOT DOT reached out to CSPI with regards to coupler standards. Going forward they are planning to use corrugated and strapped band couplers only.

YTD – 30 visits

Education Outreach:

Nov 14th Western University, guest lecture to 30 4th year civil engineering students

YTD 22 Lectures 889 Students

Fall Meeting

Held on the 21st of November in Kitchener. Strategic planning, PPC, TAC & Board minutes are out for review by chairs before submission to committees. Eighteen members attended plus two guests from Worthington Steel.

TAC Committee Activities:

1. Rehabilitation project with Queen's University, final report issued. Next steps underway to present, technical bulletin, etc.
2. CSA G401 latest update released to committee. Next meeting tentatively scheduled for Jan 8th, 2020.
3. Galvalume project – water tests report from AMD received. Report will be shared with Elzly Corporation to complete final report. Once received, Technical Bulletin #1 can be updated.
4. Attended ASTM and NCSPA Fall meeting (3rd – 6th). Notes are contained in the TAC meeting minutes. Of significance, the #1 priority in the USA is to target the Municipal storm sewer market with polymer laminated spiral rib pipe.
5. Polymer Laminated 5-year repair project with Alberta Trans. approved by TAC committee. Project is completed.

PPC Committee Issues:

1. Municipal storm sewer market was discussed during the strategic planning session. Key takeaways include the following:
 - Lobby the Sr. people at the cities / mayors / general managers, etc.
 - Member companies target the engineering staff
 - Brand name of spiral rib pipe. Use core message of cost, durability and sustainability
 - Use sales reps to set up meetings / contacts
 - Look at what CSSBI is doing with targeting influencers
 - Continue with strategy and test
2. EPD – French translation completed. Will be posted and announced in the yearend E-Blast
3. Quebec lobbyist – application being reviewed by members in Quebec

Other November Activity: Responded to 7 information requests from members, consultants & municipalities, website updates, and draft fall minutes completed.

Future Activity / Travel Plans / Meetings thus far

Dec – 1 st Q 20 activity	Continue to work on storm sewer strategy, CSA G401 update, EPD comparison project, commence technical bulletin on joining systems, and update member website with DOT & Municipal standards.
Dec 3 rd	MTO – meet with Art Groenveld (OGPDG) in St. Catharines to meet Art's replacement and staff
Dec 4 th	NCSPA TAC meeting – conference call
Dec 5 th	MTO – meet with Tony Merlo (Chief Bridge Engineer) in St. Catharines to meet Tony's replacement and staff
Dec 10 th	NCSPA PPC meeting – conference call
Jan 8 th	CSA G401 update meeting