

CSPI – Executive Update

September 2017

2nd Q Tonnage:

CSP Steel Shipments	2017	2016
Galvanized	13,533	13,843
Aluminized	2,031	2,306
Polymer Laminated	465	439
Total	16,029	16,588

2nd quarter reported results show a 3.4% decrease from 2016.

June 30th Financial Results

	June 30 th Actual	June 30 th Budget
Revenue	66,284	67,700
Expenses	103,061	115,100
Surplus / Deficit	(36,777)	(47,400)

3rd quarter results will be released within the next week.

Buried Bridge & SWM Presentations Year to Date:

12 DOT Presentations
11 City Presentations / Meetings
1 Association Presentation

Education Outreach Year to Date:

18 Guest Lectures to 980 Students

DOT's - MTO: Met with Art Groenveld on the 15th in St. Catharines to discuss requirements for Galvalume material to be included in the Gravity Pipe Design Guidelines. I will put together a technical file (specifications, test results, standards) by the end of the year to present to MTO for review. Art indicated that it would take 3 – 5 years, however with Galvalume already in CSA G401, this time period could be condensed.

MTQ: Met with Gerard Desgagne along with three bridge and two lab staff on the 12th in Quebec City. Discussion involved the Leland bolt test results and testing polymer coated plate in tidal waters. MTQ will consider allowing these bolts on structures with footings (however will not allow in inverts given the abrasion results) – decision by year end. With regards to polymer, MTQ are very interested in any test results in tidal waters. We have three sites to look at in 2018 (BC, Quebec and NS) and then report back.

TAC Conference: Attended the conference and Standing Structures Committee meeting from the 22nd to the 27th. The conference was well attended and booth activity was busy on Sunday evening and Monday morning. I have a number of new contacts (60) to follow up on and input into our data base. Dave Penny received his lifetime service award at the Monday luncheon in front of over 800 delegates. This was an outstanding for marketing and publicity event for CSPI.

E-Blast: This was sent to over 11,000 in our data base on the 22nd with over 20% opening the email. Content included benefits of doing business with a CSPI member, member's map, comparison of storm sewer materials, 2018 photo contest, and publicizing our TAC booth location.

Galvalume Project: Algonquin Park August site visit report issued to the TAC Committee for approval.

Site Visits: Visited two sites near Quebec City and one in Trouty Newfoundland. These will be uploaded to the Seeing is Believing map in October.

Other September Activity: Attended to four consultants and three member requests for information and met with Marc Warden, the new Hubbell General Manager.

Future Activity / Travel Plans / Meetings thus far

Oct - Dec activity DOT & City specifications review, follow up on issues brought up at DOT & City presentations, & continue to meet with major municipalities.

Oct 5	MEGA Event – City of Hamilton
Oct 6	TAC Meeting – Cambridge & Go-to-Meeting
Oct 11	PPC Meeting – Cambridge & Go-to-Meeting
Oct 24	Western University Guest Lecture
Oct 25	CSCC Board Meeting in Milton
Nov 12-15	ASTM, NCSPA Fall Meeting in Atlanta
Nov TBD	City of Halifax, Moncton and Guest Lectures at UNB & Lakehead
Dec 7	CSPI Fall Meeting in Kitchener
Dec 12	AISI Construction Sustainability Council in Washington