

ARMTEC PROVIDES ALTERNATIVE SOLUTION TO STORM SEWER TENDER IN SPRINGDALE, NFLD

In late November, as the construction season was winding down, a large tender was called for the small municipality of Springdale in Central Newfoundland. The project contained 590m of 1050mm diameter HDPE pipe to be used as a main storm sewer line through the town. Armtec however does not stock 1050mm diameter HPDE pipe in our Bishop's Falls facility, and given the large quantity and the time of year, 13 truckloads of pipe would have needed to be shipped in from another facility. Doing this would have made Armtec uncompetitive to bid on this project.

OWNER

Town of Springdale

DESIGNER

SNC Lavalin

CONTRACTOR

Budgell's Equipment

LOCATION

Springdale, Newfoundland

STRUCTURE DETAILS

Ultra Flo Storm Sewer Pipe



Realizing that providing the HDPE solution was not an option for Armtec, the consultant on this project was called to see if our Ultra Flo Storm Sewer Pipe could be used as an alternate. After providing additional information and specifications, an addendum was issued that Ultra Flo would be accepted as an alternative to the 1050mm diameter HDPE. Another important factor in this decision was that the Ultra Flo Storm Pipe would be manufactured in Newfoundland rather than the HDPE pipe which would need to be manufactured outside of the province, regardless of who provided the HDPE.

Shortly after the addendum was issued, Armtec prepared the quotation and submitted it to the contractor bidding the project. Budgell's Equipment, located in the Town of Springdale was the successful bidder. Armtec then immediately entered into negotiations for the project. The following day, the order for the Ultra Flo was placed.

Working with the consultant to better understand the options available in storm sewer applications and the benefits of Ultra Flo, along with the ability to quickly manufacture the product allowed Armtec to secure this project and ship the materials to the job-site on time and on budget.



Armtec is a leading Canadian infrastructure and construction materials company combining creative engineered solutions, relevant advice, dedicated people, proven products and a national presence with a local focus on exceptional customer service.

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